

Homecare Homebase Announces McKesson as Preferred Supply Partner

Enhanced development planned to provide shared customers better supply utilization management.

DALLAS ([PRWEB](#)) September 18, 2018 -- Homecare Homebase, the leader in home health and hospice electronic health record (EHR) solutions today announced changes to its long-time partnership with McKesson Medical-Surgical Inc., a leader in home health supply chain management and delivery optimization. This agreement solidifies plans to further the integration between McKesson as the preferred supply management solution for Homecare Homebase customers and introduces plans for an improved workflow that better controls supply utilization and provides enhanced oversight and cost controls.

“We are constantly working to evolve our partnerships to drive more value and better functionality for our customers,” said Scott Pattillo, Homecare Homebase Chief Strategy Officer. “We have a long standing relationship with McKesson and look forward to working with them over the next months to change the way supplies are delivered for our end users for the future. We share the common goal of seeking to deliver technology that allows customers to more effectively and efficiently control costs while delivering outstanding care to their patients.”

The integrated Homecare Homebase and McKesson offering will enable home health and hospice providers to spend more time with patients. In addition, the integration allows clinicians to order and ship medical supplies directly to the patients’ home.

Supplies are automatically routed and billed to the insurance payer for improved efficiency. As a result, agencies will no longer absorb unnecessary supply costs for the managed care population. The new interface uses a simple one-step ordering process to improve efficiency.

“We are excited to enhance our partnership with Homecare Homebase. This evolution will assist customers with better compliancy and patient care,” said Joan Eliasek, President, Extended Care Sales, McKesson Medical-Surgical. “Our customers can depend on this integrated technology to save time, money and avoid unnecessary errors. It will give our customers greater peace of mind to know that the products their patients need will be directly delivered to them and then automatically and accurately billed to the insurance provider.”

About Homecare Homebase

Homecare Homebase (HCHB) is a Dallas-based software leader offering hosted, cloud-based solutions to streamline operations, simplify compliance and boost clinical and financial outcomes for homecare and hospice agencies. Our customized mobile solutions enable real-time, wireless data exchange and communication between field clinicians, physicians and office staff for better care, more accurate reporting and faster payment. Founded by industry veterans in 1999, the company is now part of the Hearst Health Network. For more information visit hchb.com or call us toll-free at 1-866-535-HCHB (4242).

About Hearst Health

The Hearst Health network includes FDB (First Databank), Zynx Health, MCG, Homecare Homebase, MedHOK, Hearst Health Ventures and the Hearst Health Innovation Lab (www.hearsthealth.com). Hearst also holds a minority interest in the precision medicine and oncology analytics company M2Gen. The mission of Hearst Health is to help guide the most important care moments by delivering vital information into the hands



of everyone who touches a person's health journey. Each year in the U.S., care guidance from Hearst Health reaches 85 percent of discharged patients, 205 million insured individuals, 70 million home health visits and 3.2 billion dispensed prescriptions.

About McKesson Medical-Surgical

McKesson Medical-Surgical Inc. is an affiliate of the McKesson Corporation. McKesson Corporation, currently ranked 6th on the FORTUNE 500, is a global leader in healthcare supply chain management solutions, retail pharmacy, community oncology and specialty care, and healthcare information technology. McKesson Medical-Surgical works with health systems, physician offices, extended care providers, in-home patients, labs, payers and others across the spectrum of care to build healthier organizations that deliver better care to patients in every setting. McKesson Medical-Surgical helps its customers improve their financial, operational, and clinical performance with solutions that include pharmaceutical and medical-surgical supply management, healthcare information technology, and business and clinical services. For more information, visit mms.mckesson.com.



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