

# Turning uncertainty into certainty.

During this time we understand you may have new challenges in delivering care to your wound care patients, while making up for lost time. We are here to help you improve outcomes for your patients with 3M advanced wound care solutions and resources as you move healing forward.

## Why wait?

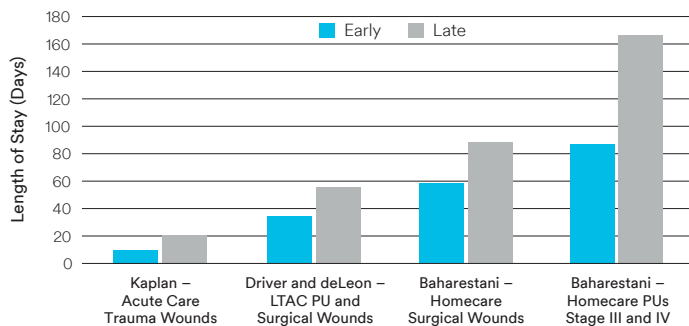
- **Don't lose time managing your patients' wounds, initiate advanced wound modalities early:** Utilize negative pressure wound therapy (NPWT) on wounds **early** (within first 7 days of acute wound and first 30 days of chronic wound).

In a retrospective analysis, when V.A.C.® Therapy was initiated early in the wound care center setting, treatment time period compared to late initiation, the median days to reach significant closure (75% wound surface area reduction) were:<sup>1</sup>

**1/2**  **the time for acute wounds**      **1/3**  **the time for chronic wounds**

Additionally, the early group was **twice as likely** to reach 75% WSA reduction as the late group for both acute and chronic wounds.

**Early initiation of NPWT has been shown to reduce length of stay<sup>2-4</sup>**



- **Reduced inpatient days in acute and intensive care unit** by at least 50%<sup>5</sup>
- **Reduced inpatient days in long term acute care** by 30%<sup>4</sup>
- **Reduced homecare length of stay** by 34% for surgical wounds<sup>3</sup>
- **Reduced homecare length of stay** by 49% for pressure injuries<sup>3</sup>



**The ACTIV.A.C.™ Therapy System** is ideal for the mobile wound care patient, to help them resume their activities of daily living while still receiving the proven benefits of V.A.C.® Therapy.



**The SNAP™ Therapy System** is a disposable NPWT solution for patients that might benefit from silent, hidden, and portable wound care.

- **Partner with home health:** Your 3M Customer Representative can help you identify V.A.C.® Therapy trained home health agencies to assist with dressing changes and wound consults.
- **Leverage telehealth visits:**
  - Many facilities are expanding their telemedicine capabilities and are performing clinic visits virtually
  - Conduct physician telehealth visits with your wound care patients when home health is performing dressing changes
- **Utilize 3M patient support services:** The 3M Clinical Specialist will check on your wound care patient during the 14 days of V.A.C.® Therapy application to help with education, troubleshooting, and ordering V.A.C.® Therapy supplies. Find more 3M patient resources [here](#).
- **Utilize advanced wound dressings:** When the time is right to transition from 3M NPWT, contact your 3M customer representative to discuss which 3M Advanced Wound Care Dressings may be best for your patient.
- **Access support when you need it:**
  - **Contact your 3M customer representative** for product, ordering and application guidance
  - **24/7 Clinical Support:** Provides clinical guidance for 3M NPWT **800-275-4524**



## Virtual Education Programs



Schedule live online training sessions on the V.A.C.® Therapy System and the SNAP™ Therapy System and view on-demand video and product demonstrations. Learn more: [kciwoundtherapy.com/education](https://kciwoundtherapy.com/education)



For on-demand webinars and product education:  
[kciwebinars.com/out-of-hospital/post-acute-care-education](https://kciwebinars.com/out-of-hospital/post-acute-care-education)



Explore guidelines, best practices and resources to help effectively care for your patients:  
[3m.com/3M/en\\_US/medical-us/coronavirus/beyond-the-hospital](https://3m.com/3M/en_US/medical-us/coronavirus/beyond-the-hospital)

We are committed to work alongside you as a partner during this challenging time to ensure your patients receive optimal wound care. We are here to help.

### References:

1. Miller-Mikolajczyk C, MStat RJ. Real world use: comparing early versus late initiation of negative pressure wound therapy on wound surface area reduction in patients at wound care clinics. Poster presented at The Wound Ostomy and Continence Nurses Society Annual Conference, June 22-26, 2013. Seattle, Washington.
2. Baharestani MM, Houliston-Otto DB, Barnes S. Early versus late initiation of negative pressure wound therapy: examining the impact home care length of stay. *Ostomy Wound Manage.* 2008; 54(11 Suppl):48-53.
3. Baharestani MM, Driver VR. Optimizing clinical and cost effectiveness with early intervention of V.A.C.® Therapy. *Ostomy Wound Manage.* 2008;54(11 Suppl):1-15.
4. Driver VR, de Leon JM. Health economic implications for wound care and limb preservation. *J Managed Care Med.* 2008; 1(11):13-19.
5. Kaplan M, Daly D, Stemkowski S. Early intervention of negative pressure wound therapy using vacuum-assisted closure in trauma patients: impact on hospital length of stay and cost. *Adv Skin Wound Care.* 2009;3(22):128-132.

**NOTE: Specific indications, contraindications, warnings, precautions, and safety information exist for these products and therapies. Please consult a clinician and product instructions for use prior to application. Rx only.**